



DFS Deutsche Flugsicherung



DFS Aviation Services

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Press Release

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FREQUENTIS and DFS sign joint venture agreement to deliver turnkey remote tower solutions

FREQUENTIS DFS AEROSENSE will become operational later this year

Frequentis AG and the German air navigation service provider DFS Deutsche Flugsicherung GmbH through its wholly owned subsidiary DFS Aviation Services GmbH have agreed to jointly deliver turnkey remote tower solutions worldwide. Based on their proven expertise with remote tower projects, the collaboration of these parties strengthens this shared solution.

Remote tower control is a key topic in the air traffic domain. The concept of carrying out air traffic control services from any location and the ability to monitor several airports from a central location creates an exciting opportunity to change the way air traffic is monitored and managed going forward. This solution offers enormous potential in terms of process optimisation, utilisation of resources and functional synergies across multiple airport locations.

Frequentis and DFS have developed the best in class remote tower solution and will now jointly market this innovative and powerful solution worldwide.

By forming the new joint venture, Frequentis and DFS Aviation Services will combine their strengths and jointly drive the marketing of remote tower turnkey solutions that combine the remote tower system from Frequentis with the operational and regulatory concept implementation from DFS towards customers globally.

The joint venture operations of FREQUENTIS DFS AEROSENSE will be based in Austria and the management of the now agreed joint venture will be comprised of representatives from both companies. Katrin Scheidgen (DFS Aviation Services) and Christian Weiss (Frequentis) are the appointed managing directors of the joint venture to market turnkey remote tower solutions worldwide.

Frequentis will contribute the technologies needed for state-of-art airport control, as well as its expertise in developing customised remote tower systems and its worldwide network of subsidiaries and local representatives that are able to implement remote towers around the globe.

DFS Aviation Services will contribute its operational experience in consulting, validation, transition and training in the air traffic management sector. The DFS subsidiary works hand in hand with its parent



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company and, through this, brings in the deep operational experience DFS gained through the development of its own remote tower solution. DFS and Frequentis have been working on the implementation of a remote tower centre at Leipzig Airport, Germany, where the central control of the international airport of Saarbrücken will be carried out from the end of 2018, followed by Erfurt and Dresden.

“We are looking forward to this new way of working together with DFS on one of the fastest developing topics to digitalise air traffic control solutions. Significant cost savings and increased efficiency for ANSPs are driving forces for implementation. We are excited to be partnering with DFS Aviation Services, strengthening our potential and sharing our joint knowledge in order to promote the technical, operational, and economic potential to global customers,” states Hannes Bardach, CEO Frequentis AG.

“Remote tower control means a change of paradigm in the provision of aerodrome control services. It offers the same safe and professional air navigation services our customers are used to. We are pleased to be working together on such a key technology for air navigation service providers. Both companies are leaders in their areas of expertise. Only the combination of the technical expertise with the individual requirements of an ANSP enables a successful remote tower project. We are confident that our joint venture will succeed and become a leading market player in remote tower control solutions,” says Klaus-Dieter Scheurle, Chairman and CEO of DFS.

“The topic will have a positive effect on air traffic control and its performance. Together with our partner Frequentis, we will be able to get the maximum benefit for our customers,” says Dirk Mahns, Managing Director of DFS Aviation Services.

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About FREQUENTIS

Frequentis is an international supplier of communication and information systems for control centres with safety-critical tasks. These control centre solutions are developed and distributed by Frequentis in the business segments Air Traffic Management (civil and military air traffic control, and air defence) and Public Safety & Transport (police, fire and rescue services, emergency medical services, vessel traffic and railways). Frequentis maintains a worldwide network of subsidiaries and local representatives in more than fifty countries. The company's products and solutions are behind more than 25,000 operator positions in over 130 countries. With this extensive portfolio, Frequentis is the leading provider of voice communication systems... all making our world a safer place every day! www.frequentis.com

About DFS Deutsche Flugsicherung GmbH

DFS Deutsche Flugsicherung GmbH, the German air navigation service provider, is a State-owned company under private law with 5,400 employees. DFS ensures the safe and punctual flow of air traffic over Germany. Around 2,000 air traffic controllers guide up to 10,000 flights in German airspace every day, about three million movements every year. The company operates control centres in Langen, Bremen, Karlsruhe and Munich as well as control towers at 16 international airports in Germany. Its subsidiary DFS Aviation Services offers its products and services related to air traffic management worldwide and provides air



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navigation services at nine German regional airports as well as at London Gatwick Airport in the UK through its subsidiary Air Navigation Solutions Ltd. www.dfs.de

About DFS Aviation Services GmbH

DFS Aviation Services GmbH is a wholly owned subsidiary of DFS, the German air navigation service provider (ANSP). It employs more than 110 members of staff as at January 2018. DFS Aviation Services is a certified ANSP and provides air traffic services at nine regional airports in Germany. Through its UK subsidiary, Air Navigation Solutions, it is also responsible for the provision of air traffic control at London Gatwick, the UK's second largest airport. DFS Aviation Services also markets and sells products and services related to air navigation services. Its customers include air navigation services organisations, airport operators, airlines and aeronautical authorities from around the world. www.dfs-as.aero